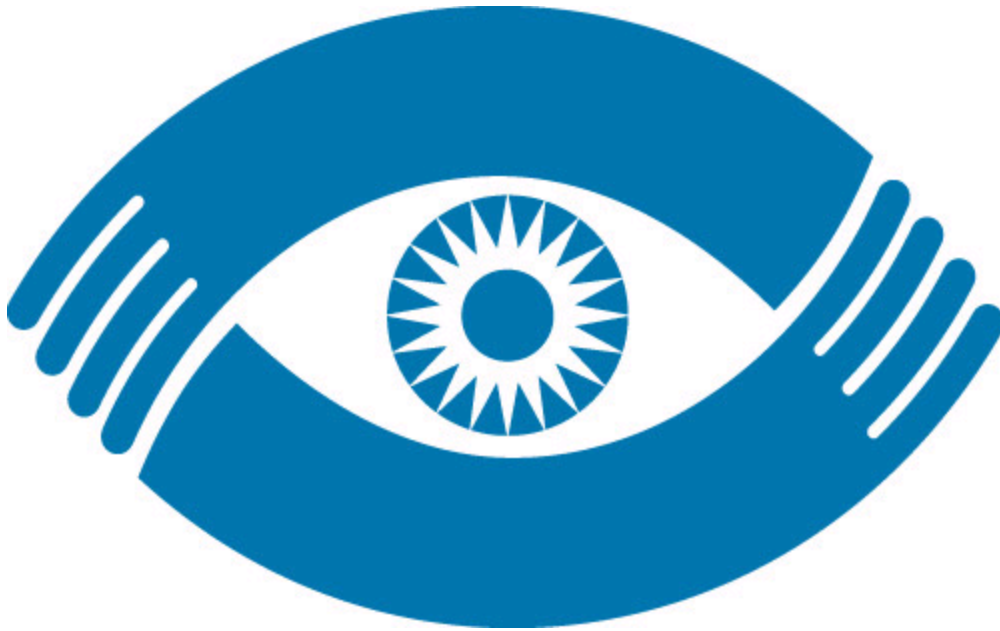




***Centennial Annual Report 2010***

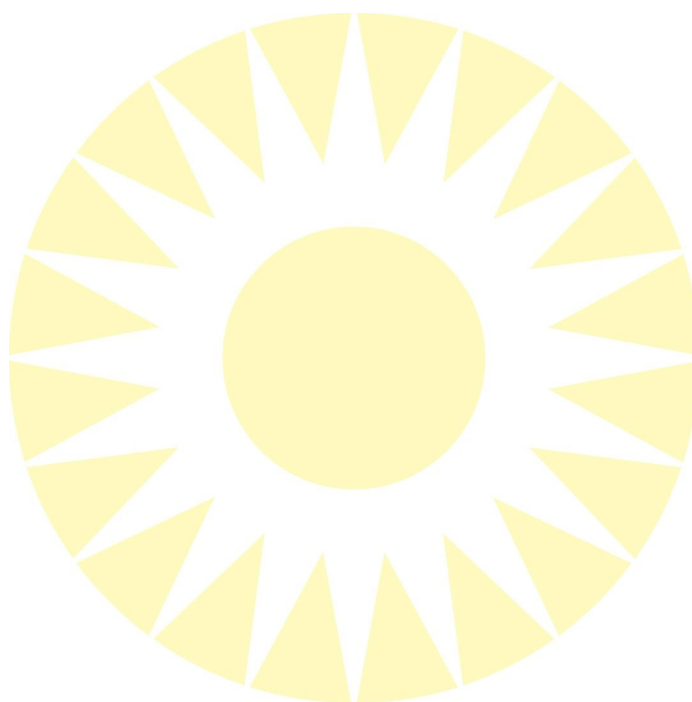
**Blind & Vision Rehabilitation  
Services of Pittsburgh**



***Changing the lives of persons with vision loss and  
other disabilities by fostering independence and  
individual choice.***

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# **L**etter from *The President and The Board Chairman*

2010, with its challenges and opportunities, has certainly been a year to remember – it was the year that Blind & Vision Rehabilitation Services of Pittsburgh marked its 100<sup>th</sup> anniversary.

While BVRs experienced many difficult changes in 2010, the agency remained resilient and dedicated to our mission. The staff continued to serve our clients with passion, love, and individualized attention despite losing President Stephen Barrett to cancer in April 2010. At a time when many of them were hurting, staff members funneled their pain into care and compassion for the individuals that we serve.

Because of this care and compassion, 10,281 preschoolers were screened for potentially life-altering eye diseases, 37 individuals who were newly blind or experiencing vision loss learned how to be more independent through our Personal Adjustment to Blindness Training, and 252 youth and adults with disabilities learned skills to help them secure employment.

Although we continue to face funding cuts and changes in service delivery

methods, this is the time to think innovatively and proactively. We are engaged in a strategic plan for the future so that we can continue to weather difficult economic times. This process will help to ensure that we are effectively and efficiently providing the most needed programs to our clients.

We are blessed to have dedicated board members, volunteers, employees, and donors that provide both time and financial support to the organization. Without these giving individuals, the agency could not have endured the last 100 years. We are extremely grateful to these individuals for the assistance that they provide to the agency and pledge to steward their dollars in the most effective way.

We are excited about the future and for the opportunities that will arise out of challenging times. The theme of our 2010 annual report is "100 Years of Vision." By studying our past and updating our current programs to meet the needs of consumers, we will ensure that Blind & Vision Rehabilitation Services of Pittsburgh continues to flourish in the next 100 years of service to our community.



*Erika Arbogast*  
President



*Michael A. Romano*  
Chairman

A handwritten signature in black ink, reading "Erika Arbogast".

A handwritten signature in black ink, reading "Michael A. Romano".

# BLIND AND VISION REHABILITATION SERVICES OF PITTSBURGH

## CONSOLIDATED STATEMENTS OF ACTIVITIES

YEARS ENDED JUNE 30, 2010 AND 2009

	2010	2009
<b>Unrestricted Net Assets:</b>		
Support and revenues:		
Service income	\$ 2,222,149	\$ 2,250,274
Sales	1,954,644	1,868,941
Donations and grants	1,311,619	1,467,845
Investment income	354,613	612,817
Realized/unrealized gains (losses)	592,091	(1,576,429)
Other revenues	121,183	46,034
Net assets released from restrictions	176,836	249,823
Total support and revenues	6,733,135	4,919,305
Expenses:		
Program services:		
Industries	1,796,101	1,730,934
Rehabilitation	1,668,663	1,890,093
Vocational services	1,166,553	1,253,506
Community and support	366,356	428,446
PBA Products and Services	143,755	48,011
Total program services	5,141,428	5,350,990
Management and general	988,976	1,215,494
Development	412,931	362,413
Total expenses	6,543,335	6,928,897
<b>Change in Unrestricted Net Assets</b>	189,800	(2,009,592)
<b>Temporarily Restricted Net Assets:</b>		
Donations and grants	141,186	1,134,826
Net assets released from restriction	(176,836)	(249,823)
<b>Change in Temporarily Restricted Net Assets</b>	(35,650)	885,003
<b>Permanently Restricted Net Assets:</b>		
Realized/unrealized gains (losses)	156,503	(797,736)
<b>Change in Net Assets</b>	310,653	(1,922,325)
<b>Net Assets:</b>		
Beginning of year	13,674,568	15,596,893
End of year	\$ 13,985,221	\$ 13,674,568

# **S**ervice Statistics

Each year, Blind & Vision Rehabilitation Services of Pittsburgh provides programs and services that enable greater independence for thousands of people with vision loss. BVRs training and employment services help clients to resume their lives, enjoy hobbies, continue working and care for themselves and their families.

**COMMUNITY SERVICES** include Preschool Vision Screening, Transportation Services, Group Training, Information and Intake, Case Management and Public Education.

**REHABILITATION PROGRAMS** offer Personal Adjustment to Blindness Training, Low Vision, Computer Access Technology, Career and Community Adjustment, College Preparation and Community Based Training.

**VOCATIONAL SERVICES** include Community, Senior and Employment Transition, along with Employment Support for adults and teens.

BVRs accomplishes all of these services with its dedicated staff and hundreds of faithful volunteers. Below are the numbers of individuals served in 2010.

## COMMUNITY SERVICES

- Vision Screening  
10,281
- Transportation  
55
- Group Training  
195
- Information & Intake  
1,065
- Case Management  
2,036
- Public Education  
2,251

## REHABILITATION PROGRAMS

- Personal Adjustment to Blindness  
37
- Low Vision  
514
- Access Technology Center  
131
- Career & Community Adjustment  
4
- College Prep  
2
- Community Based Training  
54

## VOCATIONAL SERVICES

- Community Transition  
18
- Senior Transition  
8
- Employment Transition  
31
- Employment Support  
221



# **O**ne Hundred-Year History

In 2010, we have been celebrating the 100th anniversary of one of Blind & Vision Rehabilitation Services of Pittsburgh's founding agencies, the Pittsburgh Blind Association (PBA). PBA was incorporated in 1910 to prevent blindness and to provide jobs for people with vision loss.

At the same time we've been commemorating the rich history of the Greater Pittsburgh Guild for the Blind, BVRs' other founding agency that was incorporated in 1959 to teach rehabilitation techniques to vision-impaired clients.

The work of both agencies—consolidated in 1997 to become BVRs—has led to greater independence for thousands of people with vision loss who, due to training and/or employment services through BVRs, have been able to resume their lives, enjoy hobbies, continue working and care for themselves and their families.

The story of the agencies that became BVRs began 100 years ago when immigration was booming and rapidly expanding industrialization was fraught with unsafe conditions. For workers who were disabled or blinded on the job, the choices were few.

An estimated 7,000 blind adults lived in Pennsylvania and no social safety nets existed: no job retraining, no workers' compensation, no social security, and no welfare. Injured workers relied on the kindness of their families or begged in the streets to survive.

At the same time, preventable blindness was growing rapidly. A leading cause of

this was ophthalmia neonatorum, a condition that newborns contracted when exposed to harmful bacteria in the birth canal. Few people knew that a few drops of silver nitrate placed in a baby's eyes would kill the bacteria and prevent blindness.

Three private citizens stepped up to confront these problems. Phoebe J. Ruslander, a prominent Pittsburgh community leader, responded to the call of her organization, the National Council of Jewish Women, who sought to address the needs of adults who were blind. William Wightman Blair, a Pittsburgh ophthalmologist, wanted to do something about the growing number of blind people he was seeing in his practice. Thomas McAlooney, Superintendent of the Western Pennsylvania School for Blind Children, and his Board of Directors were increasingly concerned about the difficulty that the school's graduates had in finding employment.

From their efforts, the organization that became the Pittsburgh Association for the Blind was founded in 1910 to provide employment to persons who were blind, and to promote blindness prevention.

Nearly 50 years later, Father Paul

*(continued)*



## **One Hundred-Year History** (continued)

Lackner learned that the U.S. Army and the Veterans Administration had developed systematic training methods to rehabilitate blinded soldiers. Father Lackner was the Director of the Catholic Guild for the Blind and responsible for transportation and social services for adult Catholics without vision. Under the leadership of Bishop John Wright, a non-denominational rehabilitation center called the Greater Pittsburgh Guild for the Blind was formed in 1959 to bring training to blind adults in Pittsburgh. Its mission was *Independence through Rehabilitation*.

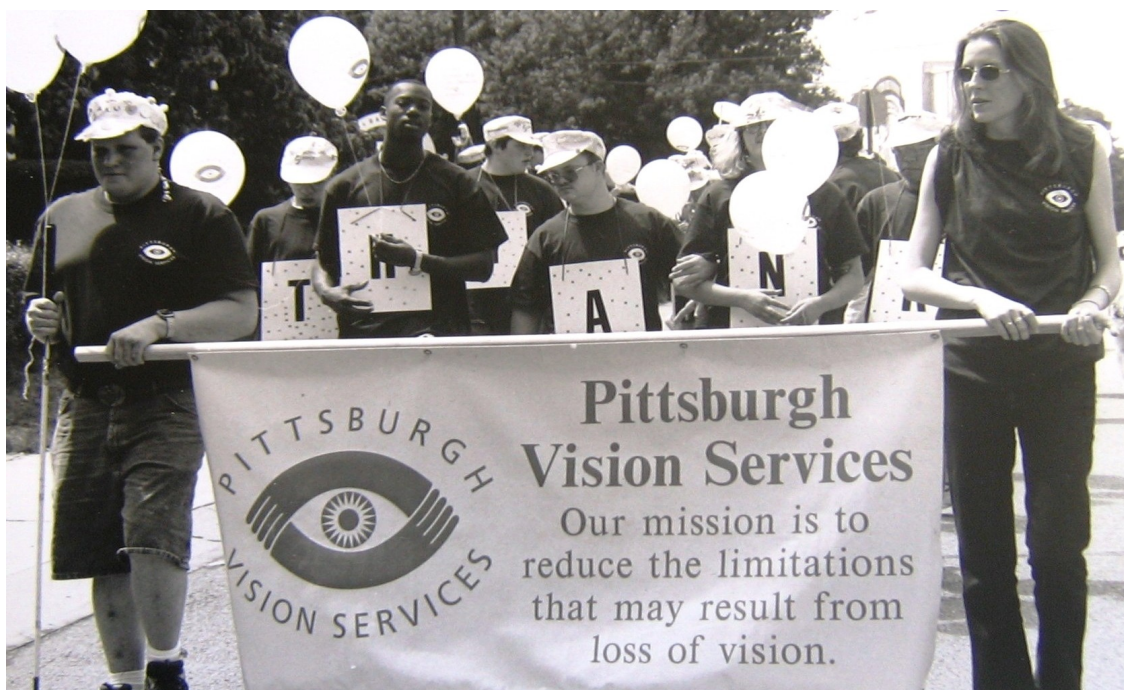
With PAB and the Guild, vision-impaired Pittsburghers were well served. Over time, however, the ability to sustain both agencies became an increasing challenge. In 1997 the Boards of both agencies decided to consolidate the two into one agency that became Pittsburgh Vision Services.



In 2005 the consolidation was completed when the buildings of both agencies were sold and the new agency was renamed Blind & Vision Rehabilitation Services of Pittsburgh. At that time our programs and administration offices were relocated to our current home, the former Homestead Hospital located one mile from the

Waterfront Shopping Center. Our Industries programs were moved to a North Side industrial park where there is easy shipping access and room for growth.

*Many thanks to Dr. Richard L. Welsh, former Pittsburgh Vision Services president, for his research for our centennial year.*





# B *VRS Today*

Since its inception in 1910, Blind & Vision Rehabilitation Services of Pittsburgh has nurtured a commitment to enhance the quality of life for persons with vision loss, including those with additional disabilities. This dedication has established a foundation affording the agency to grow and to meet the community's changing needs with valuable services, effective programs, advanced technology and, ultimately, success stories.



**PRESCHOOL VISION SCREENING** – BVRS staff with the assistance of a team of up to 800 volunteers, screen more than 10,000 preschoolers every year for a variety of conditions, some of which can save a child's sight if caught early.

**SUPPORTIVE SERVICES** – Through this program, people in the community who have vision loss receive transpor-

tation and escort service from their homes to their doctor's office, grocery store, bank, post office and other destinations. Staff also help with small household tasks.

**CASE MANAGEMENT AND INFORMATION & REFERRAL** – BVRS' case managers provide information to clients and their families about BVRS programs, help create individualized treatment plans that include onsite and community services, help clients secure funding, and provide advocacy and support. The information and referral specialists provide information to those who inquire about BVRS' programs and services, and help facilitate enrollment in programs.

**COMPUTER ACCESS TECHNOLOGY CENTER** – Blind and vision impaired instructors teach clients how to use screen reading software, screen magnification, Braille displays, optical character recognition, scanners, file management, CCTVs, and other

(continued)



## **Today** (continued)

computer technology in our state-of-the-art center. Students range from beginners to career professionals.

**LOW VISION PROGRAM** – These services are provided to people who have some usable vision. A specially-trained optometrist performs an examination to determine a client's level of vision. The doctor then prescribes optical aids that range from hand-held magnifiers to electronic devices and are designed to maximize any remaining eyesight. Certified Low Vision Therapists or Occupational Therapists then train clients to use the aids for daily tasks.

**PERSONAL ADJUSTMENT TO BLINDNESS TRAINING** – This comprehensive immersion program provides instruction in safe cooking, techniques of daily living, communication, orientation and mobility, exercise, sensory training, leisure time activities and more. The goal is for people with vision loss to develop the skills they need to become as independent as possible.

**SUMMER YOUTH PROGRAMS** – Through the Career and Community Adjustment Program, BVRs stu-

dents age 16-21 explore a variety of vocations while earning a paycheck. The Summer Personal Adjustment to Blindness Training Program provides instruction in independence techniques, household arts, communication, orientation and mobility, leisure time development, and more.

**EMPLOYMENT SUPPORT SERVICES** – works to match employers who are looking to fill positions with qualified job seekers who have disabilities. The employer is provided with technical supports, consultation and financial incentives. The job seeker is provided with instruction in work readiness skills, individualized job development, on-the-job training, information about accommodations and assistive technology and, in specific cases, follow-up services.



**PBA INDUSTRIES** – This manufacturing and assembly division of BVRs employs blind or vision impaired craftsmen to create a variety of products for both public and private sectors. Products include construction safety products, portable highway signs, signage, textiles,

(continued)

## **Today** (continued)

and silk-screened items. Custom work is provided through our contract manufacturing service. The division also provides brooms to support the fundraising efforts of non-profit organizations such as Lions Clubs throughout the country.

**PBA PRODUCTS AND SERVICES** – This BVRS company provides employment for skilled workers with disabilities through contracts for commercial cleaning and other services.

**EMPLOYMENT OPPORTUNITIES PROJECT** – This school-to-work program is designed to prepare students for employment. This is accomplished through a variety of services that include job readiness classes, job shadowing, community-based work experiences, mentoring, and job coaching that help students develop the skills they need to secure and retain a job.

**COMMUNITY TRANSITION PROGRAM** – This program provides day activities for people with multiple disabilities. The goal is to develop, improve, and expand life-long learning opportunities through creative and cognitive stimulating activities that include arts and crafts, building and assembly, shape and color sorting, and scheduled outings.



**EMPLOYMENT TRANSITION PROGRAM** – This program offers vocational training designed to prepare individuals for competitive employment while they earn a paycheck. We contract with a number of businesses for labeling and sealing envelopes, stapling and collating material, price-tagging items, and re-packaging bulk items into smaller parcels.

**SENIOR TRANSITION PROGRAM** – This program offers structured and stimulating activities designed to enrich the lives of older adults with disabilities. The highly specialized and individualized services promote independence and self esteem and maintain and enhance the participant's overall physical and emotional well being.





Blind & Vision Rehabilitation Services of Pittsburgh recognizes there are changing needs within the communities we serve. To effectively plan for the future, BVRS must determine what those needs are, the communities in which the needs are most prevalent, and how to administer programs that meet those needs through the provision of quality services.

BVRS is currently reviewing existing programs to ensure they are operating in the most efficient manner and providing the highest quality of service.

Beginning April 2011, BVRS will conduct a needs assessment of Allegheny and surrounding counties to determine the unmet needs for individuals with blindness, vision impairments, and other disabilities. This assessment will serve as the basis for program additions or modifications.

In the meantime, new programs already in the planning stages include:

**KEEPING SENIORS SAFE IN THEIR HOMES**

- The United Way of Allegheny County is investing more than \$2 million in grants to agencies that will help individuals with disabilities and elderly residents stay in their homes. Through this three-year partnership with Rebuilding Together Pittsburgh, BVRS will provide community-based training, caregiver instruction and home modification assistance to more than 1,300 seniors each year,



helping them to remain independent in their homes.

**PROGRAM FOR PERSONS WHO ARE DEAF**

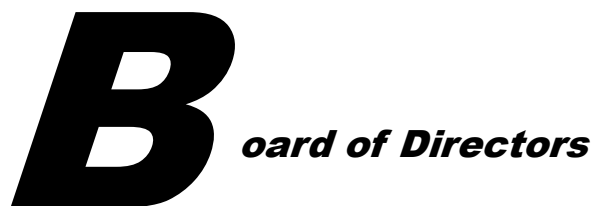
**AND BLIND** - BVRS has developed a curriculum to help individuals who are deaf and blind to reach optimal independence through adjustment training, vocational preparation, and ultimately, employment.

**ACCESS TECHNOLOGY** - BVRS is committed to remaining proactive with its state-of-the-art Access Technology Program, and plans to reach out and train youth through summer camps and weekend events.

**MENTORING FOR TEENS** - The Insights Mentoring Program, funded by BNY Mellon, matches young people ages 14-21 who are blind or visually impaired with a successful and confident adult who also experiences limited vision. We want to pair young people with mentors who have faced and overcome similar challenges because visual impairment can be an isolating disability.

The tradition of community service will continue to guide Blind & Vision Rehabilitation Services of Pittsburgh to meet the challenges of the twenty-first century.





as of July 1, 2010

### **OFFICERS**

Michael A. Romano, Chairman  
Charles F. Mullen, O.D., Vice Chairman  
Dennis Farkos, Treasurer  
Bonnie B. Anton, Secretary

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Joe Gordon  
John A. Lemmex  
Frank E. Livorio  
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Mike Wagner  
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Jane K. Yallum  
Michael J. Zaken

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Penny McKenna

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Douglas D. Danforth  
Mrs. Frederick N. Egler  
T. Dixon Holladay, Jr.  
Charles D. Horne  
James C. Roddey  
Leo P. Russell  
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#### **Vice President of Finance and Administrative Services**

James D. Baumgartner

#### **Director of Development and Public Relations**

Constance Schwartz-Bedo

#### **Director of Human Resources**

Diane Pakler

#### **Director of Services**

Carol J. Nagle

#### **Director of PBA Industries and Services**

Jeffrey P. Span

\*deceased

## THE CHUCK NOLL ROAD TO INDEPENDENCE SOCIETY

Chuck Noll turned the Pittsburgh Steelers into a winning dynasty. When he retired from the Steelers, he joined the Board of Directors of The Greater Pittsburgh Guild for the Blind, noting the similarity between his approach to success in football and the agency's success in rehabilitation. When the Guild consolidated with Pittsburgh Blind Association, Chuck Noll became the first Chairman of the Board of the new agency, now called Blind & Vision Rehabilitation Services of Pittsburgh.

The current board and staff developed the *Chuck Noll Road to Independence Society* in order to pay tribute to Mr. Noll and to honor agency donors who have joined him as leaders in supporting the agency. Members of this prestigious group pledge unrestricted gifts of at least \$1,000 per year for five years. All members of the *Chuck Noll Road to Independence Society* also are members of the *Visionary Society*.

Mr. & Mrs. Charles H. (Chuck) Noll

Richard P. & Bonnie B. Anton  
Mr. & Mrs. Stephen S. Barrett  
Mr. & Mrs. James Baumgartner  
Mr. George Bedo &  
Mrs. Connie Schwartz  
C. James Bond &  
Deborah L. Kutzavitch  
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Ray & Kathy Buehler  
Mr. & Mrs. Ralph Castelucci  
Gerald & Jennifer Cathell  
Lisa M. Cibik, M.D., FACS  
Bob & Cathy Cornell  
Gus & Annie Hanna Engel  
Dennis & Connie Farkos  
Debra Fox & Dr. Jules Rosen  
Rick & Jessica Galardini

Mrs. Olive Gilliland  
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Mark & Marcia Sherwin  
Mr. & Mrs. Stephen Snavely  
Sandy & Edgar Snyder  
Mrs. Juliana J. Uram  
Mr. & Mrs. Malachy Whalen  
Dr. Mark & Roseanne Wholey  
Mr. & Mrs. Lawrence Wilhelm  
Ms. Ann P. Winkelstein  
Michael & Judy Zaken

## VISIONARY SOCIETY

*Visionary Society* members contribute \$1,000 or more in a single year in unrestricted gifts for which no benefits from a special event were received.

Mr. & Mrs. Richard Antonelli  
Mr. & Mrs. Russell W. Ayres III  
Mrs. Nadine Bognar  
Mr. Stacy A. Brovitz  
Mr. & Mrs. Gerald Holder  
Mr. T. Dixon Holladay, Jr.  
Mr. Robert Y Kopf Jr.

Mr. Samuel McClung  
Dr. & Mrs. Charles F. Mullen  
Mr. & Mrs. Patrick M. O'Donnell  
Mr. & Mrs. Charles Pfeiffer  
Mrs. Nancy Schepis  
Dr. Evan Waxman  
Mr. & Mrs. Bruce Wiegand

**Donations listed in this report were made during fiscal year 2010, which is July 1, 2009 through June 30, 2010. Donations made after this date will be recognized in next year's annual report.**

## **Foundations**

Anthony Fund of Center  
Presbyterian Church  
Allstate Giving Campaign  
Bayer USA Foundation  
Buncher Family Foundation  
Combined Federal Campaign  
Rose Y. & J. Samuel Cox Fund  
Elder Foundation  
Federated Investors Foundation  
Herbert G. Feldman Charitable  
Foundation  
Fine Family Foundation  
Merle E. & Olive Lee Gilliland Foundation  
Hulme Charitable Foundation  
Industrial Scientific Foundation  
Earl Knudsen Charitable Foundation  
Liberty Mutual Foundation  
Massey Charitable Trust  
Rita M. McGinley Foundation  
William B. McLaughlin Charitable Trust  
Merrill Lynch & Co. Foundation  
Network For Good  
Joseph Elias Charitable Trust  
Lewis A. & Donna M.  
Patterson Foundation  
Norman Ray Trust  
PPG Industries Foundation  
Norman Ray Trust  
Rossin Foundation  
Salvitti Family Foundation  
Myles D. & J. Faye Sampson  
Family Foundation  
Joseph & Violet Soffer Foundation  
Three Rivers Combined Federal  
Campaign  
Tippins Foundation  
Edith Trees Charitable Trust  
United Way of Allegheny County  
United Way of Central Virginia  
United Way of Southwestern PA  
United Way Tri-State  
Robert & Mary Weisbrod  
Charitable Foundation  
Mark H. Wholey Family Foundation

## **The Pittsburgh Foundation Funds**

Bentimar Fund  
Joseph T. Bowser Fund  
Margaret Holdship Memorial Fund  
Jacob A. & Frieda M. Hunkele Fund  
Rita E. Kim Fund  
Lehner Family Fund  
Nelson Adult Blind Fund  
Anna L. & Benjamin Perlow Fund  
James & Idamae Rich Fund  
Francis & Madeline Shane Fund

## **Endowment Funds of the United Jewish Federation Foundation**

Rogalsky-Ringold Family  
Rhoda & Seymour Sikov

## **Community Groups**

AARP  
American Legion, Mt. Lebanon #156  
Association of Fundraising Professionals  
The Auxiliary of Blind & Vision  
Rehabilitation Services of Pittsburgh  
Beth Shalom Men's Club  
Bethel Park Lioness Club  
Bethel Park Lions Club  
Braddock Lions Club  
Central Elizabeth Lions Club  
Century Club of Wilkins  
Charleroi Lions Club  
The Ciloets  
Clairton Lions Club  
Delta Gamma Alumni South Hills  
Chapter  
Delta Gamma Pittsburgh Alumni  
Chapter  
Dormont Women's Club  
Elfin Wild Lions Club  
Forest Hills Lions Club  
Independent Order of Odd Fellows  
Grand Lodge of PA  
Julia Ward Howard PTA  
Mariner Middle School  
Markham Elementary School  
McKeesport Lions Club  
Monaca Center Lions Club  
Monroeville Lions Club  
Most Holy Name of Jesus Church  
Mt. Lebanon School District  
New Alexandria Lions Club  
Northern Allegheny Lions Club  
Oakland Lions Club  
Oakmont Lions Club  
Pitcairn Lions Club  
Pleasant Hills Lions Club  
Pratt Community College/AVS  
Pumpkin Patch Preschool  
& Kindergarten, Inc.  
Ruthfred Lutheran Church  
South Park Lions Club  
St. Lucy's Auxiliary to the Blind  
St. Peters UCC Sunday School  
St. Vincent De Paul Society  
Tarentum Lions Club  
Upper St. Clair Lions Club  
Wallace Memorial Presbyterian  
Nursery School  
West Mifflin Lions Club

## **Businesses**

A to Z Communications, Inc.  
A. C. Dellovade, Inc.  
AC Group  
Allergan Managed Markets  
Andy Warhol Museum  
Anker Company, Inc.  
Assist America  
Bailey & Bailey  
Bank of America

Barnyard Petting Zoo  
Bayer MaterialScience  
Beaverun Motorsports Complex  
BNY Mellon  
BNY Mellon Community Partnership  
Bob O'Conner's Golf Course  
Bognar and Company, Inc.  
Bombardier Transportation  
Brusters Ice Cream  
Bucar Group  
Buchanan Ingersoll and Rooney P.C.  
Burns Scalo  
BURT HILL, a Stantec Company  
Calabro Tire Service, Inc.  
Cambridge Investments  
Camp Kon-O-Kwee/Spenser  
Capital Retirement Plan Services  
The Capital Grille  
Carabella  
Carnegie Science Center  
Centene Management Company LLC  
Chatham University  
Children's Museum  
Chloe's Adornments  
Chubb Group of Insurance Companies  
Citizens Bank of Pennsylvania  
City Theatre Company  
Civic Light Opera  
Clarion Ford Mercury  
Clear Connections, LLC  
Coca Cola, N.A.  
Color Me Mine  
Confluence  
Crowne Plaza  
Damons  
Dave & Buster's  
Dean Patterson Chevrolet, Inc.  
Deckman Company  
Dell Fastener Corporation  
Dembert & Hoyne, CPA's  
Desmone and Associates  
Detroit Switch Inc.  
Dick's Clothing & Sporting Goods  
Diocese of Pittsburgh  
Dollar Bank  
Duquesne University  
Dynamic Building Corp.  
Easter Seals of Western PA  
Eat'n Park Hospitality Group  
Elizabeth Carbide Die Co., Inc.  
The Elmhurst Group  
Family Development Center  
Fazio Mechanical Services, Inc.  
Federated Investors  
First Niagara  
Fox Learning Systems, Inc.  
Frank B. Fuhrer Holdings, Inc.  
Frito-Lay, Inc.  
Fuddruckers  
Gateway Financial  
Giant Eagle, Inc.  
Glengarry Golf Links

Global-Pak, Inc.  
 Goodwill Industries of Pittsburgh  
 Gordon Terminal Service  
 The Green Mango  
 Greer Industries, Inc.  
 Hard Rock Cafe  
 Health Dialog  
 Henderson Brothers, Inc.  
 Highland Financial, Ltd.  
 Highmark Blue Cross Blue Shield  
 The Hillman Company  
 Hinkel-Hofmann  
 Hoffman Electric, Inc.  
 Holiday Valley Ski Resort  
 Howard Hanna Real Estate Services  
 I. P. Enterprises, LTD.  
 IBM Employee Services Center  
 IkaSystems  
 IKON Office Solutions  
 Improv  
 Janney Montgomery Scott, Inc.  
 John Hancock Financial Services  
 Kennywood  
 Keystone Waterproofing, Inc.  
 LANXESS Corporation  
 Latrobe Specialty Steel Co.  
 Lennon Smith Souleret Engineering  
 The Little Gym  
 Maher Duessel  
 Mainline National Bank  
 Maple Crest Golf Course  
 Matthews Bus Company  
 Mercer  
 Meyer Unkovic & Scott  
 Michael Baker Corporation  
 Mosites Construction Co.  
 National Association for  
 Employment of the Blind  
 Nike, Inc.

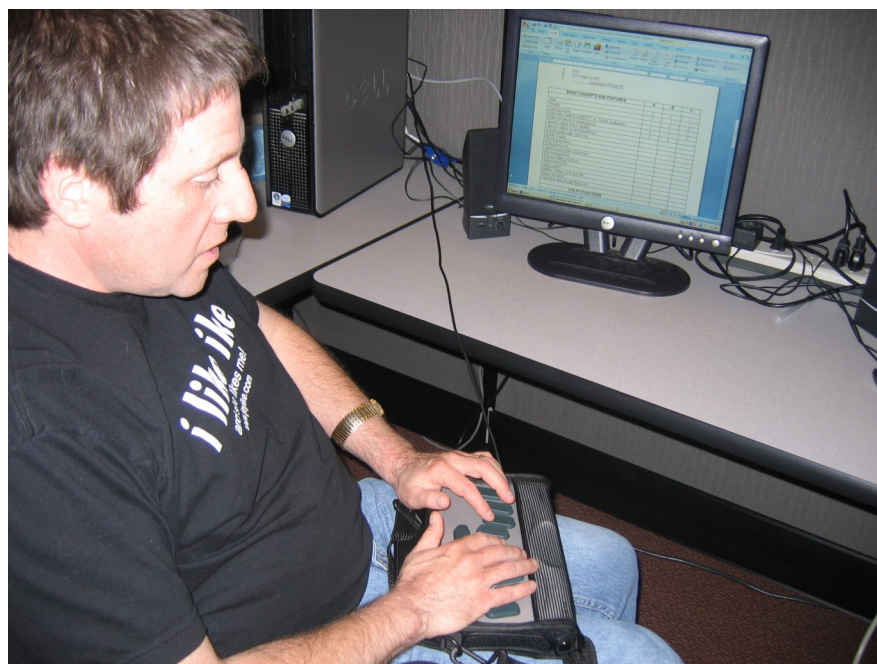
Oaks Cinema  
 Original Oyster House  
 The Original Fish Market  
 Over the Bar Bicycle Cafe  
 Oxford Development Co.  
 Paper Products Co., Inc.  
 Pepper Hamilton LLP  
 Phipps Conservatory  
 Photo Depot  
 Pietragallo, Gordon, Alfano,  
 Bosick & Raspanti LLP  
 Pittsburgh Opera  
 Pittsburgh Pirates  
 Pittsburgh Playhouse at Point Park  
 University  
 Pittsburgh Public Theatre  
 Pittsburgh Regional History Center  
 Pittsburgh Steak Co., Inc.  
 Pittsburgh Steelers  
 Pittsburgh Zoo  
 Pleiger Plastics Company  
 PNC Bank  
 Quest Diagnostics  
 Ralph Destefano Consultants  
 Reflexite Americas  
 Repsource  
 River City Brass Band  
 Romantique, Inc.  
 RR Donnelley  
 S & T Bank  
 Sandcastle  
 Sarnelli's Corner  
 Sarris Candies  
 Small Arms Manufacturing Company  
 Station Brake Cafe  
 Tennis Village  
 Traditions of Oakmont  
 Trunk Shows  
 Truth Be Told

Tucker Arensberg, P.C.  
 University of Pittsburgh  
 UPMC Community Provider Services  
 UPMC Health Plan  
 UPMC Passavent  
 US Steel Corporation  
 Valley Care Association  
 Venture Outdoors  
 Vision Benefits of America  
 Visionserve Alliance, Inc.  
 Vista Metals, Inc.  
 Washington Wild Things  
 Weaver Investigations, Inc.  
 Western Pennsylvania School for  
 Blind Children  
 Willi's Ski Shop  
 Wilson-McGinley. Co.  
 Winchester Thurston School  
 Yellow Cab of Greensburg  
 Yokoso Japanese Steak House

### **Individuals**

#### **\$500 and Over**

Mr. Ronald Antonelli  
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**BVRS is especially grateful to those individuals who have in the past or have a directive for the future to make a gift to us. One of the easiest ways to make a planned gift is to include a provision in your will. Please discuss this option with your legal advisor when you are writing your will.**

**Sample wording for a bequest is as follows:**

**"I give, devise and bequeath to Blind & Vision Rehabilitation Services of Pittsburgh, a Pennsylvania not-for-profit corporation with offices located at 1800 West Street, Homestead, Pennsylvania 15120, county of Allegheny the sum of \$\_\_\_ to be administered by the said Blind & Vision Rehabilitation Services of Pittsburgh for persons with disabilities."**

**Please contact our Development Director if you have questions concerning a bequest or any other type of planned gift. We are happy to work with your legal and tax advisors to find a vehicle that is mutually beneficial.**

Every donation is appreciated. Due to printing costs, however, we regret that we can only acknowledge donations of \$50 and above.

To view this 2010 annual report electronically, please see our website at [www.BlindVR.org](http://www.BlindVR.org). In the future, if you prefer to receive publications via e-mail, please notify us at [enewsletter@pghvis.org](mailto:enewsletter@pghvis.org). Thank you.

***Helping People Who Are Blind And Vision Impaired Achieve Their Goals***



**Blind & Vision Rehabilitation  
Services of Pittsburgh**

1800 West Street  
Homestead, PA 15120

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A copy of the official registration and financial statement may be obtained from the Pennsylvania Department of State by calling toll-free, within Pennsylvania, 800-743-0999.

### **AFFILIATIONS:**

National Accreditation Council, Pennsylvania Association for the Blind, Pennsylvania Industries for the Blind and Handicapped, National Industries for the Blind, Association for Education and Rehabilitation of the Blind and Visually Impaired



**Blind & Vision Rehabilitation  
Services of Pittsburgh**

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